



COLLEGE OF BUSINESS ADMINISTRATION

General Overview

The College of Business Administration (COBA) at The University of Texas-Pan American has 60 full-time faculty who serve approximately 2,650 students working toward the Doctor of Philosophy (Ph.D.) in Business Administration, the Master of Business Administration (MBA), Master of Accountancy (MACC), Master of Science in Accounting (MSA), or the Bachelor of Business Administration (BBA). All programs in the College of Business Administration are fully accredited by The Association to Advance Collegiate Schools of Business (AACSB) International.

Academic Programs

The COBA is organized into four departments: the Department of Accounting and Business Law, the Department of Computer Information Systems and Quantitative Methods, the Department of Economics and Finance, and the Department of Management, Marketing and International Business. The four department chairpersons, the MBA program director, Ph.D. program director, director of undergraduate studies, and the associate deans serve with the dean in coordinating the academic activities of the college.

COBA also has the Neuhaus Center for Entrepreneurship and Economic Education, which is committed to advancing the scholarship of entrepreneurship, the Valley Markets and Tourism Research, conducting research on issues of tourism, border shopping behavior and ecotourism in the lower Rio Grande Valley area, and the Institute for Population Health Policy, which facilitates and disseminates health policy research.

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Graduate Faculty

Accounting

Darcy, John, *Associate Professor*
Moyes, Glen, *Professor*
Owusu-Ansah, Stephen, *Associate Professor*
Smolarski, Jan, *Associate Professor*
Zhou, Haiyan, *Assistant Professor*

Computer Information Systems

Ahlwalia, Punit, *Assistant Professor*
Hughes, Jerald, *Assistant Professor*
Koong, Kai S., *Professor*
Liu, Lai C., *Associate Professor*
Midha, Vishal, *Associate Professor*
Roge, Joseph, *Associate Professor*
Wang, Bin, *Assistant Professor*

Economics

Damianov, Damian, *Assistant Professor*
Dávila, Alberto, *Professor*
Mollick, Andre Varella, *Associate Professor*
Mora, Marie T., *Professor*
Ozuna, Teofilo, *Professor*
Pagán, José, *Professor*
Sutter, Daniel, *Associate Professor*

Finance

Brown, Cynthia, *Associate Professor*
Jackson, Dave O., *Associate Professor*
Soydemir, Gokce, *Professor*

International Business

Cortes, Angelica, *Associate Professor*
Sargent, John, *Associate Professor*
Vasquez-Parrago, Arturo, *Professor*

Management

Brewerton, F.J., *Professor*
Jung, Joo, *Assistant Professor*
Kaynak, Hale, *Associate Professor*
LeMaster, Jane, *Professor*
Matthews, Linda, *Associate Professor*
Sturges, David, *Associate Professor*
Wang, Lei, *Assistant Professor*
Wu, Sibin, *Assistant Professor*

MarketingAvellano, George, *Professor*Firat, A. Juat, *Professor*Guo, Chiquan, *Associate Professor*Minor, Michael, *Professor*Simpson, Penny, *Professor*Zolfagharian, Mohammadali, *Assistant Professor***Quantitative Methods**Sun, Jun, *Assistant Professor*Tanguma, Jesus, *Assistant Professor*

MASTERS PROGRAMS IN BUSINESS ADMINISTRATION

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MBA Programs

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Purpose

The Office of Graduate Programs in the College of Business Administration provides for advanced study leading to the Master of Business Administration (MBA) degree, Master of Accountancy (MACC), and Master of Science in Accounting (MSA). The mission of the business masters programs at The University of Texas-Pan American is to provide South Texas with high quality graduate business education programs comparable to the leading regional business education institutions in the nation.

Business Masters Degree Admission Requirements

To be admitted to any of the masters programs in business, the student must first meet all requirements for graduate admission to UT Pan American (see page 17), as well as the other requirements listed below. Application for admission must be submitted online; the application is available at www.utpa.edu/gradschool. Once submitted, applicants can check the status of their applications online or by contacting the Graduate Office.

1. Application.
2. Official transcripts from all previous colleges and universities.
3. Official GMAT score.
4. If necessary, catalog(s) for evaluation of transcript(s). Copies of this material will be forwarded to the

College of Business Administration.

◆ Student Classification and Admission Criteria for the Masters Program

The student should note that classification and admission criteria for the masters program in business are in addition to those for admission to the University for graduate study.

Graduate Student Admission Classification

Students who satisfy the University graduate admissions criteria (see page 17) must then be evaluated for admission to a masters program in business.* Admission is based on an indication that the student will succeed in the respective master's program.

The GMAT score in combination with the GPA of the last 60 credit hours of undergraduate coursework in the United States is the general minimum criteria for unconditional admission to the MBA Program [GMAT+(200xGPA)=1000] and MACC Program [GMAT=(200xGPA)=1050].

* *Contact the business masters programs office for complete details regarding admission.*

Admission of International Students

International students whose native language is not English are required to take the Test of English as a Foreign Language (TOEFL). A minimum score of 500 is required to be admitted to a master's program in business.

Graduate Assistants

The College of Business Administration at UT Pan American employs graduate assistants as teaching or research assistants, depending upon the needs and budget of the college. Assistantships are awarded on a semester-by-semester basis with renewal based on successful academic and graduate assistant performance. Full-time graduate assistants are required to devote approximately 20 hours per week per semester to their assignment while maintaining an enrollment in a minimum of nine hours of graduate coursework or 12 hours of undergraduate coursework leading to the completion of the master's degree. Graduate assistants employed during summer sessions are expected to enroll in at least six hours of graduate or undergraduate coursework leading to a master's degree. Reappointment of a graduate assistant shall be limited to a maximum of three years.

Applications for assistantship awards are available through the office of the dean or the office of the business masters programs. The completed application must be submitted to the director of business masters programs. New students applying for an assistantship must submit a letter stating that they do intend to enroll in a masters program in the College of Business Administration.

Decisions to award graduate assistantships are made on a competitive and/or college-need basis by the director of the business masters programs, and where appropriate the chair

of the department involved. Graduate students placed on academic probation or suspension, are ineligible to serve as graduate assistants.

The MBA Program is designed for those who desire to pursue advanced study in a multicultural business environment as a means of enhancing their business and administrative careers. Specifically, the program is designed to aid in meeting the career needs of those:

1. In executive or administrative positions in business, industry, government and service industries who wish to enhance their career opportunities.
2. Who wish to broaden their knowledge in the functional business areas in order to be more effective and self-assured in their management abilities
3. Who are just starting their business careers or who plan to continue their study leading to the Doctor of Philosophy or Doctor of Business Administration degree.

Scope

The MBA degree is a broad-based program designed to give the student exposure to management and analytical decision-making skills necessary to function in a changing business environment. The UT Pan American MBA Program is for those individuals who have a bachelors degree in any discipline. The program requires a minimum of 36 hours of graduate study and generally is completed within two academic years of study. MBA foundation courses or their equivalents should be taken prior to enrolling in advanced classes. For additional information, contact the director of the MBA Program.

A student may enter the program at the beginning of either the fall or spring semesters or the summer session, provided admission criteria are satisfactorily completed. The MBA courses are scheduled for evening hours or weekends to accommodate the large number of students with full-time day jobs.

MBA Degree Requirements

The number of hours required for an MBA degree will vary depending upon a students prior academic coursework and the suggested foundation courses.

In addition to fulfilling general requirements for a masters degree specified by The University of Texas-Pan American, candidates for the MBA should complete foundation courses or their equivalents.

| | | | |
|------------------------|------|--------------------------|-----|
| MBA Foundation Courses | 15 | | |
| | | | SCH |
| ACCT | 6301 | Principles of Accounting | 3 |
| ECON | 6301 | Principles of Economics | 3 |
| FINA | 6303 | Introduction to Finance | 3 |
| INTB | 6304 | Business Foundations | 3 |
| QUMT | 6303 | Statistical Foundations | 3 |

Foundation coursework: MBA foundation coursework should be completed prior to taking advanced courses in the MBA Program unless the student is granted approval by the

director of the MBA Program.

Students should also provide evidence of proficiency in mathematics and computer literacy. Students needing math may complete the business calculus course MATH 1322 and students without computer user efficiency may enroll in CIS 1301.

Degree applicability of coursework from business programs that are not accredited by the American Assembly of Collegiate Schools of Business (AACSB)-The Association to Advance Collegiate Schools of Business must be determined through appropriate validation procedures and/or examination. Final approval of non-AACSB accredited coursework will be by the director of the business masters programs.

| | | | |
|----------|------|-------------------------------------|-----|
| MBA Core | 27 | | |
| | | | SCH |
| ACCT | 6320 | Financial and Managerial Accounting | 3 |
| MANA | 6330 | Organizational Behavior | 3 |
| FINA | 6340 | Financial Administration | 3 |
| ECON | 6350 | Managerial Economics | 3 |
| MANA | 6360 | Operations Management | 3 |
| MARK | 6370 | Marketing Policy and Management | 3 |
| QUMT | 6310 | Business Research Foundations | 3 |
| MIS | 6330 | Management Information Systems | 3 |
| MANA | 6390 | Strategic Management | 3 |

Graduate Electives 9 SCH
Electives will be selected from approved graduate offerings of the University. Six hours may be taken from offerings outside the College of Business Administration with the approval of the MBA director.

Emphasis

Students may have an emphasis in the MBA Program by taking at least nine graduate elective hours in one designated area. The designated area may be accounting, economics, finance, health care administration and leadership, management, management information systems or marketing.

TOTAL FOR MBA DEGREE 36-48 SCH

Thesis Option

A student may elect to write a thesis in lieu of six hours of graduate elective coursework.

Three-C Rule

A masters candidate is ineligible to continue in the program if a grade of C or lower is received in any three courses taken to complete the requirements of the MBA degree.

Receipt of a higher grade in a course that has been repeated does not cause the original grade to be disregarded in the application of this rule; all earned grades are included.

MBA DEGREE PROGRAM

Recommended Weeknight Schedule

1st Term - Fall

| | |
|-----------|-------------------------------------|
| QUMT 6310 | Business Research Foundations |
| ACCT 6320 | Financial and Managerial Accounting |
| MANA 6330 | Organizational Behavior |

2nd Term - Spring

| | |
|-----------|--------------------------|
| FINA 6340 | Financial Administration |
| ECON 6350 | Managerial Economics |
| MANA 6360 | Operations Management |

3rd Term - Fall

| | |
|----------------------------|---------------------------------|
| MARK 6370 | Marketing Policy and Management |
| MIS 6330 | Management Information Systems |
| Graduate Business Elective | |

4th Term - Spring

| | |
|----------------------------|----------------------|
| MANA 6390 | Strategic Management |
| Graduate Business Elective | |
| Graduate Business Elective | |

MBA On-line Program Information

This challenging degree program pools the impressive resources and diverse perspectives of accredited institution in The University of Texas System institutions. Students will find a highly skilled, statewide team of professors presenting a broad, interactive curriculum.

Areas of study in this collaborative general management degree include accounting, finance, administration, business law, economics, marketing, statistics and technology. Courses are designed for a clear understanding of a marketplace that has become increasingly complex with the addition of new technologies and communications tools.

UT TeleCampus is a central support unit for online education within The University of Texas System. The TeleCampus features an award-winning web site similar in design to a traditional campus with admissions links, hundreds of learning resources and support services. Students apply to their choice from seven participating campuses, and this selected campus awards the MBA degree upon successful completion of studies. All eight partner campuses provide

courses toward the collaborative 48-hour degree. Courses are delivered via the TeleCampus Web site and contain multimedia and creative instructional technology. Students interact via chat rooms and Internet-based group activities and research projects. Class size is limited to encourage high levels of student-to-professor and student-to-student interaction. Courses run semester to semester in keeping with the academic calendars of the UT System.

◆ Participating Campuses in the MBA Online:

The University of Texas at Arlington
 The University of Texas at Brownsville
 The University of Texas at El Paso
 The University of Texas-Pan American
 The University of Texas of the Permian Basin
 The University of Texas at San Antonio
 The University of Texas at Tyler

The University of Texas at Dallas contributes courses toward the program.

All universities are SACS accredited (Southern Association of Colleges and Schools), most are AACSB International accredited with the remainders in the AACSB candidacy process.

◆ Program Delivery System

The program can be completed entirely at a distance using Internet technologies for course delivery and student support via the World Wide Web.

For more information about participating in the MBA Online Program, contact the advisors listed on the participating institutions page or call UT TeleCampus at 1-888-TEXAS-16.

MBA On-line Tuition and Fees

The amount of tuition and fees charged by each UT System campus differs and is based on residency status. As a result, the cost of taking a course in the MBA On-line Program will vary depending on which campus hosts that course. Since the MBA On-line is a collaborative program, students will take two (three-hour) courses from each of the eight participating campuses to complete the 48-credit hour degree plan. Students are billed individually by each host campus.

For detailed campus-specific tuition and fee amounts, please link to each participating campus. Please contact Marta Hubbard (mhubbard@utsystem.edu) at 1-888-TEXAS-16 if you have additional questions about tuition and fees.

GRADUATE CERTIFICATE IN HEALTH CARE ADMINISTRATION AND LEADERSHIP

There is increasing demand for health care administrators with graduate-level training that can take leadership roles in the planning, direction, coordination and delivery of health care services. Health care delivery systems are evolving rapidly due to changes in the structure and financing of the health care sector as well as due to changes in the population served. Health care managers need to have the administrative skills that would allow them to assume leadership roles in increasingly complex health care delivery systems.

The certificate program can be completed by taking four of the following five courses:

| | |
|---------------------|--|
| ECON 6354 | Health Economics |
| MANA 6331 | Human Resource Management |
| MBAO 6372/MANA 6332 | Organizational Leadership and Change |
| NURS 6307 | Health Care Policy, Organization and Financing |
| SPAN 6348 | Language Access Policy and Planning in Health Services |

MASTERS PROGRAMS IN ACCOUNTING

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The Master of Accountancy (MACC) and Master of Science in Accounting (MSA) programs are designed to enable students to compete for professional accounting positions in business and government as well as in public accounting firms. Either degree qualifies a graduate to meet the 150-hour requirements of the Texas State Board of Public Accountancy to sit for the Certified Public Accountant examination, and permits specialization in accounting beyond in the MBA

Program or the undergraduate accounting degree (Bachelor of Business Administration).

In our programs we provide a learning environment to develop a diverse set of skills in students including technical competence, critical thinking, strong communication abilities and the ability to use technology to prepare them for professional careers in a dynamic world. The foregoing statement, taken from the department mission statement, reflects the desired learning outcomes from both the undergraduate and graduate programs. The MACC and MSA programs further develop those learning outcomes.

Both the MACC and MSA programs meet the same educational objectives; however, each program addresses the needs of a slightly different population. The MACC program assumes that the student either has an undergraduate degree in accounting or has taken the leveling courses necessary to succeed in the program. It meets the needs of past graduates in accounting as well as those who may wish to retrain themselves to be accountants. The MSA Program leads to the simultaneous awarding of a BBA with a major in accounting and a Master of Science in Accounting. The program is designed for above average students who are willing to commit themselves to a five-year program during their junior year. The option allows them to achieve the two degrees with fewer total hours than if an undergraduate degree was obtained before entering a graduate program.

MACC Program

To be admitted to the MACC program, the student must first meet all requirements for graduate admission to UT Pan American (see page 17). Application for admission must be submitted online; the application is available at www.utpa.edu/gradschool. Once submitted, applicants can check the status of their applications online or by contacting the Graduate Office.

MSA Program

To be provisionally admitted to the MSA program, a student must meet all of the following criteria:

1. Have completed 75 hours of undergraduate work with an overall grade point average of 2.5 or higher.
2. Have a grade point average of 3.0 or better in ACC 2301, ACC 2302, and the first accounting course taken numbered in the 3000 range.

Students with provisional admission to the MSA program will apply for unconditional admittance to the MSA program during the last semester of their senior year. At that time, they must meet the following criteria:

1. Have no more than nine hours of undergraduate work remaining.
2. Have an overall grade point average of 2.5 or higher.
3. Have a grade point average in accounting courses of 3.0 or higher.
4. Provide a letter of intent explaining why they wish to obtain the MSA degree.

Provisional admittance to the program allows the student to begin to take graduate-level courses while completing the remaining undergraduate work. Students who have been provisionally admitted to the MSA but who fail to be unconditionally admitted during the last semester of their senior year will be expected to meet the BBA in accounting degree requirements to receive a bachelors degree; further, such students may seek admittance into the MACC program to complete a graduate degree in accounting.

Degree Requirements

Master of Accountancy

| | |
|---|--------|
| a. Foundation Courses-leveling courses* | 27 SCH |
| ACC 6301 Principles of Accounting or equivalent | 3 |
| ACC 3320 Cost Accounting | 3 |
| ACC 3321 Intermediate Accounting I | 3 |
| ACC 3322 Intermediate Accounting II | 3 |
| ACC 3323 Income Tax Procedure | 3 |
| ACC 3326 Accounting Information Systems | 3 |
| ACC 3327 Fundamentals of Auditing | 3 |
| ACC 3329 Intermediate Accounting III | 3 |
| ACC 4330 Advanced Accounting | 3 |
| b. Courses required of all students | 27 SCH |
| MACC 6310 Auditing | 3 |
| MACC 6320 Tax Topics | 3 |
| MACC 6330 Accounting Theory | 3 |
| MACC 6340 Managerial Accounting | 3 |
| MACC 6350 Information Technology | 3 |
| MACC 6360 Tax Research Methodology | 3 |
| MACC 6370 Internal Auditing | 3 |
| MACC 6333 Business Law for Accountants* | 3 |
| FINA 6340 Financial Administration | 3 |
| c. Electives courses prescribed | 3 SCH |
| MACC 6380 Professional Ethics | |
| d. Courses freely elected by students | 6 SCH |
| Elect two courses from MBA or MACC courses not included in the program. | |

Total hours required for MACC degree 36 SCH

*The leveling courses apply to a person who does not have an undergraduate degree in accounting.

Master of Science in Accounting

| | |
|---|--------|
| a. Foundation Courses | 38 SCH |
| Consisting of the University core requirements at UTPA. | |

b. Courses required of all students in the MSA

| | |
|---|-----------|
| 1. Business Foundation | 24 SCH |
| ACC 2301 Introduction to Financial Accounting | 3 |
| ACC 2302 Fundamentals of Managerial Accounting | 3 |
| CIS 1101 Introduction to Office Software | 1 |
| AND | |
| CIS 1201 Introduction to Information Systems Technology | 2 |
| OR | |
| CIS 1301 Computer Information Systems | 3 |
| ECON 2301 Principles of Economics I | 3 |
| ECON 2302 Principles of Economics II | 3 |
| MATH 1340 College Algebra | |
| OR | |
| MATH 1341 Business Algebra | 3 |
| MATH 1342 Business Calculus | |
| OR | |
| QUMT 2340 Introduction to Quantitative Methods in Business | 3 |
| COMM 1303 Presentational Speaking | |
| OR | |
| COMM 1313 Fundamentals of Speech Communication | 3 |
| 2. Business Core | 30 SCH |
| BLAW 3337 Business Law I** | 3 |
| ACC 3326 Accounting Information Systems* | 3 |
| FINA 3383 Managerial Finance** | 3 |
| INTB 3330 International Business | 3 |
| ECON 3360 Managerial Economics | |
| OR | |
| ECON 3381 Money and Banking | 3 |
| MANA 3361 Principles of Management and Organizational Behavior | 3 |
| ACCT 3328 Advanced Managerial Accounting* | 3 |
| MANA 4369 Strategic Management | 3 |
| MARK 3371 Principles of Marketing | 3 |
| QUMT 3343 Intermediate Business and Economic Statistics | 3 |
| 3. Accounting Specialization (undergraduate level) | 21 SCH |
| ACC 3320 Cost Accounting | 3 |
| ACC 3321 Intermediate Accounting I | 3 |
| ACC 3322 Intermediate Accounting II | 3 |
| ACC 3323 Income Tax Procedure | 3 |
| ACC 3327 Fundamentals of Auditing | 3 |
| ACC 3329 Intermediate Accounting III | 3 |
| ACC 4330 Advanced Accounting | 3 |
| 4. Masters Level Requirements | 21-27 SCH |
| MACC 6310 Auditing | 3 |

| | | | |
|--|------|--|-------------|
| MACC | 6320 | Tax Topics | 3 |
| MACC | 6330 | Accounting Theory | 3 |
| MACC | 6340 | Managerial Accounting | 3 |
| MACC | 6350 | Information Technology | 3 |
| MACC | 6360 | Tax Research Methodology | 3 |
| MACC | 6370 | Internal Auditing and Assurance Services | 3 |
| MACC | 6333 | Business Law for Accountants** | 3 |
| FINA | 6340 | Financial Administration** | 3 |
| c. Elective Courses Prescribed | | | 3 SCH |
| Graduate Accounting Elective from | | | |
| MACC | 6380 | Professional Ethics | 3 |
| d. Courses freely elected by students | | | 6 SCH |
| Elect two courses from MBA or MACC courses not included in this program. | | | |
| Total hours required for simultaneous BBA and MSA degrees | | | 143-149 SCH |

*ACC 3326 and ACC 3328 are required to be taken as the selected courses in the information systems and analytical methods categories of the business core courses.

**Students provisionally admitted to the MSA program and making an A in BLAW 3337 and/or FINA 3383 may waive MACC 6333 and FINA 6340 respectively.

The MSA program has several courses unique to that alternative. At the undergraduate level, the student takes ACC 3326 Accounting Information Systems as the selected course in the information systems category of the business core courses. Also, the student takes ACC 3328 Quantitative Methods in Accounting as the selected course in the analytical methods category of the business core courses. Additionally, students earning an A in BLAW 3337 and/or FINA 3383 may waive MACC 6333 and FINA 6340 respectively. Finally, students in the MSA Program do not have to have three hours of accounting electives as specified in the BBA program.

Both the MSA and MACC programs will offer graduate courses in two delivery formats: the traditional classroom setting and online through the Center for Distance Learning at The University of Texas-Pan American. A student may take all courses in either format or may select a mix of delivery methods. However, a student must have the permission of the chair of the Department of Accounting and Business Law to enroll in more than nine hours of graduate work during a single semester.

Course Descriptions

Descriptions of the courses for the masters program in business can be found under the appropriate course prefix title in the Course Descriptions section of this catalog beginning on page 170 (ACC) or 212 (MACC).

DOCTORAL PROGRAM IN BUSINESS ADMINISTRATION

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Mission

The Ph.D. Program in business administration is designed to prepare students for careers in research and teaching. Flexibility in program design allows for students who seek career opportunities in the global business environment. The program seeks to create an intellectual climate that embraces diversity and global awareness. The college is committed to meeting the needs of the Rio Grande Valley region, and particular emphasis is placed on business practices as they relate to North, Central and South America.

Scope

The doctoral degree in business administration is a minimum 66-hour, double-major degree program. Each student selects a functional area major from finance/economics, management or marketing. In consultation with his or her advisory committee, the student selects courses to create an individual degree program. All students are expected to complete a quantitative methods sequence and a support field sequence designed to provide an understanding of the cultural, political and social implications of global business.

Easy access to the maquiladoras and numerous exchange agreements make it possible for the student to engage in joint research projects with an international university. All students are expected to demonstrate a working command of a language other than English before graduation. After coursework is completed, students take comprehensive examinations followed by the writing and defending of the dissertation. Each dissertation is expected to make a significant contribution to the field of knowledge encompassing global business administration.

Admission to the Ph.D. Program

To be admitted for graduate study at The University of Texas-Pan American, the student must meet all requirements for graduate admission to UT Pan American (see page 17), as well as the other requirements listed below. Application for admission must be submitted online; the application is available at www.utpa.edu/gradschool. Once submitted, applicants can check the status of their applications online or by contacting the Graduate Office.

Applicants must attach or request the following through their online application:

1. Official scores from the Graduate Management Admission Test (GMAT).
2. Official scores from the Test of English as a Foreign Language (TOEFL), if English is not the primary language of the applicant
3. Official scores from the Test of Spoken English (TSE), if applicable.
4. Three letters of recommendation from references who can attest to the applicants scholarly potential.
5. A brief essay from the applicant describing his or her objectives in pursuing doctoral study
6. An additional non-refundable application fee of \$35 (U.S.) to cover costs of application evaluation (paid online with university application fee).

Admission decisions for the doctoral program are made by an admissions committee. The committee members make a determination with respect to the probability of success. Thus, the student should provide materials that will be helpful in making this determination.

Applications are for entrance to the program in the fall semester. For fall admission, all documents should be received by the doctoral program by March 1 preceding the fall of entrance desired. No students are admitted to begin in spring or summer.

Foundation Coursework

All students entering the Ph.D. Program are required to have a business administration foundation. The foundation may be achieved by holding an MBA degree, an MS in a business field or a selection of coursework designed to provide the foundation. Any deficiency in the foundation coursework should be removed before the student enrolls in doctoral-level work. Foundation courses include the following:

| | |
|-------------|--|
| Mathematics | minimum six hours of linear algebra/calculus (MATH 1401 and MATH 2345) |
| Economics | minimum three hours at the graduate level (ECON 6350 or equivalent) |

| | |
|------------|---|
| Accounting | minimum three hours at the graduate level (ACCT 6320 or equivalent) |
| Finance | minimum three hours at the graduate level (FINA 6340 or equivalent) |
| Management | minimum three hours at the graduate level (MANA 6330 or equivalent) |
| Marketing | minimum three hours at the graduate level (MARK 6370 or equivalent) |
| Statistics | minimum three hours at the graduate level (QUMT 6303 or equivalent) |

Transfer of Coursework

Up to nine hours of doctoral course credit may be transferred toward the degree at UT Pan American. However, hours are not automatically transferred. Students must apply to the Ph.D. Program director to have specific courses evaluated for inclusion in their degree plans. In general, courses transferred must have been taken in a time frame that permits the student to complete degree requirements at UT Pan American within a 10-year span from the date of first enrollment in transferred courses.

Ph.D. Degree Requirements

The Ph.D. degree is a minimum 66-hour degree program. The precise number of hours depends on the program designed by the student and his or her program advisory committee and by the length of time required to complete the dissertation. The 66 hours include:

| | |
|---------------------|-----------------|
| Foundation Seminars | 12 hours |
| Area Core Seminars | 18 hours |
| Electives | 15 hours |
| Faculty Seminar | 3 hours |
| Pre-dissertation | 6 hours |
| Dissertation | 12 hours |
| Total | 66 hours |

The Foundations Seminars are:
International Business Issues
Research Methods I
Statistical Analysis I
Statistical Analysis II

The Research Methods I seminar will be a methodology course with Statistical Analysis I and II concentrating on multivariate statistics.

Coursework for the Ph.D. Program will be planned such that it is completed in five semesters (or 2 1/2 years) and students will be encouraged to move along toward selecting a dissertation topic within this time.

Each student must demonstrate a foreign language that

supports the dissertation research. Demonstration of language skills includes, but is not limited to, the following:

- 1) Performance by writing a scholarly paper in the language.
- 2) Submitting college transcripts showing a minimum of three years of language (18 semester hours) at the undergraduate level.
- 3) Showing evidence of participating in a concentrated language institute to the intermediate level.
- 4) Receiving scores above the 70th percentile on the standardized test in language. Language fulfillment is the responsibility of the student and is in addition to hours required for the degree.
- 5) Providing evidence that ones native language is other than English. Language performance is the responsibility of the student and is in addition to the hours required for the degree.

All students are required to take written and oral comprehensive examinations in their major fields and in methodology at the close of the coursework stage of study. Successful completion of the exams is required before the student may enroll in dissertation hours.

◆ Course Scheduling and Residency Requirement

Doctoral courses are generally scheduled in the afternoons. This schedule permits students on assistantships to teach courses in the mornings or in the evenings.

Each student must complete a residency as a full-time student consisting of a minimum of two consecutive long sessions with a minimum of nine hours in each semester. Hours of dissertation credit may not be used to fulfill this requirement.

◆ Maximum Period for Completion

A student has a maximum of 10 years from the date of first entry into doctoral-level courses to complete the degree. Under special circumstances, an extension for an additional year may be granted by the students Doctoral Dissertation Committee. If a student exceeds the 10-year limit, the Doctoral Dissertation Committee will determine if the student will be permitted to continue in the program and what additional coursework or activities will be required to complete the degree.

Assistantships

The college has limited funds available exclusively for Ph.D. students. Assistantships are made on a competitive basis, and the judgment of the admissions committee regarding distribution of assistantships is final. No financial support from the doctoral program is available for part-time students. Incoming applicants requesting assistantships from the College of Business Administration should submit their request with their application materials. Academic performance will be reviewed each year to ensure that the student is making satisfactory progress.

The Ph.D. Program director will notify continuing students of the time lines for renewing or applying for assistantships.

At a minimum the student must be in good academic standing, enrolled in nine hours as a graduate student during the fall and/or spring semester. The maximum amount of time allowed for assigned teaching and research duties is 20 hours per week.

Students should contact UT Pan Americans Student Financial Services to determine if other sources of financial aid are available.

Course Descriptions

Descriptions of the courses for the Ph.D. Program in business administration can be found under the appropriate course prefix title in the Course Descriptions section of this catalog beginning on page 172.